

School of Business and Economics

T D B C (BC)

1. **Subjects:** The degree of Bachelor of Commerce is awarded with a major in: Accounting; Business Economics; Economics; Finance; Human Resource Management; Information Systems; International Business; Management; Marketing; Operations and Supply Chain Management; Strategy and Entrepreneurship; Taxation and Accounting.

1. T S P

(a) **Subjects:** The degree of Bachelor of Commerce is awarded with a major in: Accounting; Business Economics; Economics; Finance; Human Resource Management; Information Systems; International Business; Management; Marketing; Operations and Supply Chain Management; Strategy and Entrepreneurship; Taxation and Accounting.

(b) **Structure:** To qualify for the degree of Bachelor of Commerce:

- i. a candidate must pass courses having a minimum total value of 360 points; and
 - a. at least 255 points must be from courses listed in Schedule C to the Regulations for the degree of Bachelor of Commerce;
 - b. at least 75 of these 255 points must be from Schedule A to the Regulations for the degree of Bachelor of Commerce;
 - c. up to 105 points (the balance of the 360) may be for courses from any degree of the University. These courses will



1. The Dean of Commerce may grant credit towards the degree from any tertiary or other qualification whof Cor Other Qualiffications

5. C S O Q

The Dean of Commerce may grant credit towards the degree from any tertiary or other qualification whof Cor Other Qualiffications

Schedule A to the Regulations for the Degree of Bachelor of Commerce

At least five 'core' courses selected from:

- (1) ACCT 102 Accounting and Financial Information
- (2) ECON 104 Introduction to Microeconomics or ECON 105 Introduction to Macroeconomics
- (3) INFO 123 Information Systems and Technology
- (4) MGMT 100 Fundamentals of Management
- (5) STAT 101 Statistics 1

Schedule B to the Regulations for the Degree of Bachelor of Commerce

Students intending to complete the BCom majoring in Accounting must be credited with the following:

At least five 'core' courses selected from:

Accounting

M

Students intending to complete the BCom majoring in Accounting must be credited with the following:

100-

Required: ACCT 103.

200-

Required: ACCT 211 and ACCT 222.

300-

Required: At least 60 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356, ACCT 358 and ACCT 359.

M

Students intending to take a minor in Accounting must be credited with the following:

- i. ACCT 102 and ACCT 103; and
- ii. ACCT 211 and ACCT 222; and
- iii. A further 15 points of Accounting at 200-level or above or INFO 243; and
- iv. A further 15 points of Accounting at 300-level.

Business and Sustainability

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There is no major in Business and Sustainability. Major

- ii. ACi.ii.

200-

INFO 223 and INFO 253; and a further 15 points from INFO 213, INFO 263 or SENG 201.

300-

Required: At least 60 points from 300-level INFO courses.

Minor

Students intending to minor in Information Systems must be credited with the following:

- i. INFO 123; and
- ii. INFO 223 or INFO 253; and
- iii. A further 30 points of Information Systems at 200-level or above; and
- iv. A further 15 points of Information Systems at 300-level.

International Business**Major**

Students intending to complete the BCom majoring in International Business must be credited with the following:

100-

Required: (MKTG 100 or MATH 101 or MATH 102) and ECON 104; and 30 points in a single subject selected from (FREN, CHIN, SPAN, JAPA, GRMN, RUSS).

200-

Required: ECON 222, FINC 201 and MGMT 221; and 15 points from FINC 203, MGMT 228, MKTG 201, MKTG 204.

300-

Required: FINC 344, MGMT 332 and (MGMT 344 or MGMT 320); and 15 points of FINC 301, MGMT 324, MKTG 301, MKTG 305, MKTG 309, MKTG 314.

Students intending to major in International Business should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

Minor

Students intending to minor in International Business must be credited with the following:

- i. MGMT 100, ECON 104, MKTG 100; and

ii. ECON 222, MGMT 221; and

iii. MGMT 332.

Management**Major**

Students intending to complete the BCom majoring in Management must be credited with the following:

100-

Required: (MGMT 170 or MSCI 101) and MKTG 100.

200-

Required: MGMT 206, MGMT 207; and 30 points from MGMT 208, MGMT 221, MGMT 230, MGMT 270, MGMT 281, MKTG 201.

300-

Required: MGMT 301, and either (MGMT 344 and 30 points of 300-level courses from MGMT or MKTG) or (MGMT 320 and 15 points of 300-level courses from MGMT or MKTG). No more than 15 points may be taken from MGMT 303, MGMT 308, MGMT 331.

Students intending to major in Management should carefully examine the prerequisites and other details of the courses in the Course Catalogue to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

Minor

There is no minor in Management.

Marketing**Major**

Students intending to complete the BCom majoring in Marketing must be credited with the following:

100-

Required: MKTG 100.

200-

Required: MKTG 201, MKTG 202, MKTG 204; and 15 points from MKTG 205, MKTG 230.

300-

Required: At least 60 points from 300-level MKTG courses.

Minor

Students intending to minor in Marketing must be credited with the following:

- i. MKTG 100; and
- ii. MKTG 201, MKTG 202, MKTG 204; and
- iii. A further 15 points of Marketing at 300-level.

C	C	C	T	P	2017	P/C/R/RP/EQ
ACCT 102			Accounting and Financial Information	15	S1 S2	R: ACIS 102, AFIS 101, AFIS 102, AFIS 111, AFIS 122, AFIS 132, AFIS 188.
ACCT 103			Accounting and Taxation: An Introduction	15	S1 S2	P: ACCT 102 R: ACIS 103, AFIS 101, AFIS 103, AFIS 111, AFIS 121, AFIS 131
ACCT 152			Law and Business	15	S1	R: ACIS 152, AFIS 151, AFIS 152
ACCT 211			Financial Accounting	15	S2	P: ACCT 102 and ACCT 103 R: ACIS 211, AFIS 211
ACCT 212			Accountants: skills, attributes and practice	15	S1	P: ACCT 102 and ACCT 103
ACCT 222			Management Accounting	15	S1	P: ACCT 102 R: ACIS 222, AFIS 222 EQ: ACIS 222, AFIS 222
ACCT 252			Law of Business Contracts	15	S2	P: ACCT 152 or LAWS 101 R: ACIS 252, AFIS 151, AFIS 252, LAWS 203.
ACCT 254			Introduction to Taxation	15	S1	P: ACCT 103 C: ACCT 152 or LAWS 101 R: ACIS 254, AFIS 254 EQ: ACIS 254
ACCT 256			Law of Business Organisations	15	S2	P: ACCT 152 or LAWS 101 R: AFIS 253, ACIS 256, AFIS 256, LAWS 305, LAWS 312
ACCT 311			Financial Accounting Theory	15	S1	P: ACCT 211 R: AFIS 301, ACIS 311, AFIS 311, AFIS 501.
ACCT 312			Advanced Financial Accounting	15	SU2	



ECON 338	Health Economics Overview	15	NO	P: ECON 207 or 202 RP: ECON 208
ECON 339	The Economics of European Integration	15	SU1	P: (1) ECON 104 and ECON 105; and (2) Any 30 points above 100 level; and (3) a further 45 points at any level. R: EURO 339, EURA 339 RP: ENGL 117 or an essay-based course. EQ: EURA 339
ECON 340	Development Economics	15	S2	P: ECON 207 or ECON 208 or ECON 202 RP: ECON 208
ECON 341	Economics of Education	15	NO	P: ECON 202 or ECON 207 or ECON 208
ECON 342	Economic History	15	NO	P: (1) ECON 104; and (2) ECON 105; and (3) ECON 202 or ECON 206 or ECON 207
ECON 343	Economic Analysis of Intellectual Property	15	NO	P: ECON 203 or ECON 208 or ECON 230 or ECON 231 RP: MATH 102 or MATH 199 or MATH 108
ECON 344	International Finance	15	S2	P: ECON 206 or FINC 201 or FINC 203 R: ECON 210 and FINC 315 and FINC 344 RP: 15 points in MATH or Year 13 Math with Calculus EQ: FINC 344
ECON 345	The Economics of Risk and Insurance	15	S1	P: ECON 207 or ECON 202 RP: ECON 208 EQ: FINC 345
ECON 390	Internship or Consultancy Project	15	A	P: (1) ECON 203 or ECON 208 (2) Subject to the Head of Department approval R: FINC 390, ARTS 395, PACE 395

Finance

C	C	C	T	P	2017	P/C/R/RP/EQ
FINC 101	Personal Finance	15	S2			
FINC 201	Business Finance	15	S1			P: (1) ACCT 102 or MATH 103; and (2) STAT 101 or MSCI 110; and (3) A further 45 points from the BCom or BSc schedules. R: FINC 202, AFIS 204 RP: Students without a mathematics background equivalent to NCEA Level 2 should pass MATH 101 before enrolling in this course. EQ: AFIS 204
FINC 203	Financial Markets, Institutions and Instruments	15	S1			P: (1) STAT 101 or MSCI 110; and (2) A further 60 points from the BCom or BSc schedules. R: AFIS 214 EQ: AFIS 214
FINC 205	Quantitative Finance	15	S2			P: (1) MATH 102 or MATH 108 or MATH 199; and (2) STAT 101 or MSCI 110. RP: MATH 103
FINC 301	Corporate Finance Theory and Policy	15	S2			P: (1) FINC 201 and FINC 203; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199 R: FINC 354, AFIS 304
FINC 302	Applied Corporate Finance	15	NO			P: (1) FINC 201 and FINC 203; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199
FINC 305	Financial Modelling	15	S1			P: (1) FINC 201, FINC 203 and one of (MATH 101 or MATH 102 or MATH 199); or (2) FINC 201 and MATH 103 R: FINC 316
FINC 308	Applied Financial Analysis and Valuation	15	S2			P: FINC 201 and FINC 203 R: FINC 394 and AFIS 314

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INFO 263	Web Design and Development	15	S2	P: 30 points from (INFO 123, INFO 125, COSC 121, COSC 122) R: INFO 233
INFO 333	IT Risk and Security Management	15	S1	P: (1) 15 points from INFO 233, INFO 253, INFO 263, COSC 231, COSC 264; and (2) An additional 15 points at 200 level from the Commerce Schedule or SENG R: ACIS 333
INFO 343	IT Governance and Strategy	15	S1	P: (1) 15 points at 200 level from INFO; and (2) an additional 15 points at 200 level from the Commerce Schedule or SENG R: INFO 303, ACIS 303
INFO 353	Contemporary Issues in Information Systems	15	NO	P: (1) 15 points at 200-level INFO, COSC or SENG; and (2) An additional 15 points at 200 level from the Commerce Schedule. R: INFO 303, ACIS 303
INFO 360	Business Process Management	15	S1	P: (1) 15 points at 200 level from INFO, COSC or SENG; and (2) An additional 15 points at 200 level from the Commerce Schedule
INFO 361	Business Intelligence Systems for Organisations	15	S2	P: (1) INFO 123; and (2) 60 points at 200-level any course on the Commerce Schedule RP: STAT 101 (or equivalent)
INFO 362	Special Topic	15	NO	P: Subject to Head of Department approval. R: ACIS 362, AFIS 362
INFO 363	Special Topic	15	NO	P: Subject to Head of Department approval. R: ACIS 363, AFIS 363
INFO 369	Special Topic	30	NO	P: Subject to Approval by the Head of Department
INFO 390	Information Systems Internship	15	S1 S2	P: (1) 45 points at 200 level from INFO (can substitute 15 points at 200 level INFO for 15 points at 200 level COSC or SENG) (2) An additional 15 points at 200 level (3) Subject to Head of Department Approval R: INFO 362, INFO 330, ACCT 390, ECON 390, FINC 390, MKTG 390
INFO 393	Information Systems Project Management	15	S2	P: (1) 15 points at 200-level from INFO, COSC or SENG; and (2) An additional 15 points at 200 level from the Commerce Schedule R: INFO 313, ACIS 313, AFIS 313, MSCI 322, MSCI 324, MGMT 372, MSCI 372

Law

C	C	C	T	P	2017	P/C/R/RP/EQ
LAWS 355		European Union Law		15	S1	P: (i) LAWS 101; and (ii) LAWS 110 C: LAWS 202-LAWS 206. Students enrolled in other degrees, who do not have the above prerequisites and corequisites, but have completed appropriate courses in another discipline, may apply to the Head of Department for a waiver. R: EURO 311, EURA 311

Management 34.946 re 1 225SQq 1 0 0 e -10.94.946 re 1 225SQq 1 0 0 Course Title

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MGMT 335	Special Topic: Business and Sustainability	15	S1	P: Any 60 points at 200-level or above in Commerce RP: MGMT 230, MKTG 230
MGMT 342	Entrepreneurship and New Ventures	15	S2	P: (1) ACCT 102; and (2) Any 60 points at 200-level or above in Commerce or Science R: MGMT 321
MGMT 343	Social Entrepreneurship	15	S2	P: Any 90 points at 200-level or above R: MGMT 321
MGMT 344	Strategic Management	15	S1	P: (1) ACCT 102; and (2) 45 points at 200-level or above in MGMT, MKTG or MSCI R: MGMT 320
MGMT 345	Strategy Processes and Practices	15	S1	P: (1) ACCT 102; and (2) 45 points at 200-level or above in MGMT, MKTG or MSCI R: MGMT 320 RP: MGMT 344
MGMT 370	Strategic Operations and Supply Chain Management	15	S1	P: (1) MGMT 270 or MSCI 270; and (2) 30 points at 200-level or above from MGMT, MKTG, MSCI, ACCT, INFO R: MSCI 320, MSCI 370 EQ: MSCI 370
MGMT 371	Purchasing and Supply Chain Management	15	S2	P: (1) MGMT 270 or MSCI 270; and (2) 30 points at 200-level or above from MGMT, MKTG, MSCI, ACCT, INFO R: MSCI 321, MSCI 371 EQ: MSCI 371
MGMT 372	Project Management	15	S1	P: Any 60 points at 200-level or above in Commerce, Science or Engineering R: MSCI 322, MSCI 324, MSCI 372, INFO 313, ACIS 313 EQ: MSCI 372
MGMT 373	Quality Management	15	S2	P: (1) MGMT 270 or MSCI 270; and (2) MGMT 271 or MSCI 271 R: MSCI 323, MSCI 373 EQ: MSCI 373
MGMT 390	Management Internship	15	S2	P: (1) 60 points at 200-level or above in MGMT; and (2) Subject to Head of Department Approval R: ARTS 395, ECON 390, FINC 390, MKTG 390, ACCT 364, INFO 390, PACE 395

Marketing

C	C	C	T	P	2017()	13,605	0	SQ	12



MKTG 230	Business, Society and the Environment	15	S1 S2	P: (1) 60 points from ACCT, ECON, INFO, MGMT, MKTG, MSCI, PSYC, SOCI; or (2) 60 points from Science R: MGMT 230 EQ: MGMT 230
MKTG 305	Strategic Marketing	15	S2	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 316; MKTG 301 EQ: MKTG 301
MKTG 307	Advertising and Promotion R: MGMT 301	15	S2	P: (1) 60 points from Science R: MGMT 301

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A R

G D A I S * (G D A &IS)

* This diploma was approved by the Senate of the University of Regina in 2017. It is subject to the approval of the Senate of the University of Regina.

1. Q R E D

- Every candidate for a Graduate Diploma in Accounting and Information Systems shall have:
- been approved as a candidate for the diploma by the Dean of Commerce, and
 - either
 - qualified for a degree of this University; or
 - been admitted ad eundem statum as the holder of such a degree.

2. A candidate who fails a course prescribed for the diploma shall be required to repeat the course.

2. S D

To qualify for the diploma a candidate must pass courses totalling 120 points as specified in the schedule for the diploma. A failure in a diploma

course normally constitutes a fail in the diploma. It is not possible to repeat a failed diploma course or to substitute another in its stead. However, in exceptional circumstances students who fail one course may be granted a pass in the examination as a whole at the discretion of the Dean.

3. R P C

A candidate may, with the approval of the Heads of Department concerned, replace prescribed courses which total no more than 60 points with courses prescribed for another subject or subjects at 300-level or graduate level.

4. E P

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.

5. T L

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

Schedule to the Regulations for the Graduate Diploma in Accounting and Information Systems

1. A candidate must complete the following courses:

A minimum of 120 points, which must be from 300-level ACCT or INFO courses, as approved by the Head of the Department of Accounting and Information Systems.

G D B A (G D BA)

2. A candidate who fails a course prescribed for the diploma shall be required to repeat the course.

1. Q R E D

- Every candidate for the Graduate Diploma in Business Administration, before enrolling in the course of study for this diploma shall have:
- Acaduate Diplng in mo1a tS(t is no)8uang of i(glati(ol tS(itT3j/Seima sms Adoor.1 y BDC e q8nst)148mgoreenessq4 (danc)2

300-level points must be from a single subject of the diploma.

4. R C

Subject to the approval of the Head of Department, a candidate who fails a course may repeat that course or substitute another in its place. A candidate who fails two courses, or who fails the same course more than once will fail the Diploma.

5. E P

Normal prerequisites for any course may be exempted at the discretion of the Head of

G D E

* *University of Waikato*, 2017. *Graduate Diploma in Economics*. <http://www.waikato.ac.nz/graduate/graduate-diploma-in-economics>

1. Q R E D

Every candidate for the Graduate Diploma in Economics shall have:

- (a) either
 - i. qualified for any appropriate degree in New Zealand
 - ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

University of Waikato, 2017. *Graduate Diploma in Economics*. <http://www.waikato.ac.nz/graduate/graduate-diploma-in-economics>

2. S D

To qualify for the diploma a candidate must pass at least 120 points (of which at least 75 points must be at 300-level) as approved by the Head of Department, normally from ECON 207, ECON 208,

G D M

* *University of Waikato*, 2017. *Graduate Diploma in Management*. <http://www.waikato.ac.nz/graduate/graduate-diploma-in-management>

1. Q R E D

Every candidate for the Graduate Diploma in Management shall have:

- (a) either

Department where the course is offered.

6. R P C

A candidate may, with the approval of the Head of Department concerned, replace up to 60 points from courses prescribed, with courses prescribed for another subject or subjects at 300 or graduate level.

7. T L

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

***(G D E)**

FINC 201 and 300-level Economics (ECON) or Finance (FINC) courses. A student may repeat one failed course or substitute another in its place. A failure in two courses constitutes a failure in the diploma. However, in exceptional circumstances students who fail two courses may be granted a pass in the examinations as a whole at the discretion of the Dean.

3. R P C

A candidate may take fewer than 120 points in Economics or Finance provided that the Head of Department is satisfied that the overall course of study is related to the candidate's interest in economics.

4. E P

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.

5. T L

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

***(G D M)**

- i. qualified for a degree of this University, or
- ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

University of Waikato, 2017. *Graduate Diploma in Management*. <http://www.waikato.ac.nz/graduate/graduate-diploma-in-management>

2. S D

To qualify for the Diploma a candidate must satisfactorily pass a minimum of 120 points from courses as specified in the schedule for the Diploma. Subject to the approval of the Head of Department, a candidate who fails a course may repeat that course or substitute another in its place. A candidate who fails two courses, or who fails the same course more than once will fail the Diploma

3. E P

Normal prerequisites for any course may be exempted at the discretion of the Head of

Department where the course is offered.

4. R P C

A candidate may, with the approval of the Head of Departments concerned, replace up to 60 points from courses prescribed, with courses prescribed for another subject or subjects at 300 or graduate level.

5. T L

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

Schedule to the Regulations for the Graduate Diploma in Management

(Refer to the Schedule to the Regulations for the Graduate Diploma in Management)

A minimum of 120 points from courses MGMT 300–599, MKTG 300–399, MGMT 280, MGMT 281 and MGMT and MKTG graduate courses as approved by the Head of the Department of Management.

T D B C H (BC (H))

(Refer to the Schedule to the Regulations for the Graduate Diploma in Management)

**1. S D
A**

The degree of BCom(Hons) may be awarded in the following subjects: Accounting, Economics, Finance, Information Systems, Management, Marketing, Taxation and Accounting (refer to regulation 6 for Combined Honours).

**2. Q R E
D**

Every candidate for the Degree of Bachelor of Commerce with Honours in a given subject, before enrolling in a course of study for the degree, shall have:

- (a) been approved as a candidate for the degree in that subject by the Dean of Commerce; and
- (b) either
 - i. qualified for a Bachelor's degree, and either
 - a. satisfied the prerequisites for the subject as specified in the Schedule to these Regulations, or
 - b. completed a qualifying course prescribed by the Academic Board; or
 - ii. been admitted under the Regulations for admission ad eundem statum as entitled to enrol for the Degree of Bachelor of Com-

merce with Honours.

(Refer to the Schedule to the Regulations for the Graduate Diploma in Management)

3. C S R

A candidate shall be assessed on the basis of such written examinations, oral examinations, and other written work as shall be prescribed for the subject offered. The programme of study shall satisfy the following conditions:

- (a) No candidate for the degree shall graduate who has failed more than one of the courses offered.
- (b) A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.
- (c)

equivalent in each semester.

P:

- (1) ECON 206 or ECON 325; and
- (2) ECON 213 or STAT 202 or STAT 213; and
- (3) ECON 203 or (ECON 207 and ECON 208); and
- (4) 60 points in ECON 300-level courses, including at least 15 points from ECON 321, 324, 326 (or equivalent as approved by the Head of Department).

Or: a bachelor's degree in a subject other than Finance, but including:

Alternatively a student may apply to enter with a Graduate Diploma in Economics or a Graduate Diploma in Science, normally including ECON 321, 322, 326.

F

FINC 680 and a minimum of 90 points (0.75 EFTS) from FINC 601–679. Enrolment in any combination of courses is subject to the approval of the Head of Department. Candidates can normally attempt each course on offer only once.

P: Either: a BSc or BCom with a major in Finance, including:

- (1) FINC 201 and FINC 203; and
- (2) ECON 207; and
- (3) ECON 213 or any 30 points from STAT 200-level courses; and
- (4) FINC 331; and
- (5) at least a B+ average in 300-level FINC courses.

Or: a bachelor's degree in a subject other than Finance, but including:

- (1) (ECON 213 or any 30 points from STAT 200-level courses), FINC 331 plus an additional 30 points of 300-level Finance.
- (2) At least A- average in 300-level FINC courses.

I S

Courses totalling 1.00 EFTS (or 120 points) will include INFO 614, INFO 680, 30 points selected from (INFO 601–679, COSC 407, COSC 425, COSC 429, COSC 430 or COSC 435) and 30 points selected from any other Honours level qualifications as approved by the Head of the Department of Accounting

and Information Systems. The research project undertaken to fulfil the requirements for INFO 680 must have a significant component related to the subject of Information Systems.

Normally a grade average of B+ or better is required in INFO 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

P: 60 points in Information Systems at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant .

M

MGMT 620, MGMT 680, and 60 points from (MGMT 610–619 and MGMT 640–649). Under special circumstances, up to 15 points may be replaced by other graduate courses subject to the approval of the Head of Department.

P: B+ average or better across 60 points of 300-level courses in MGMT.

M

MKTG 620, MKTG 680, and 60 points from MKTG 601–619. Under special circumstances, up to 15 points from MKTG 601–619 may be replaced by other graduate courses subject to the approval of the Head of Department.

P: B+ average or better across 60 points of 300-level courses in MKTG.

T A

Courses totalling 1.00 EFTS (or 120-points) will include ACCT 614, ACCT 680, ACCT 626, ACCT 634 and 30 points selected from (ACCT 601–679). Up to 30 points may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for ACCT 680 must have a significant component related to the subject of Taxation and Accounting.

Normally a grade average of B+ or better is required in ACCT 300-level courses which the Head of the Department of Accounting and Information Systems

2. D R

To qualify for the degree a candidate must be enrolled for a minimum of 15 months, and achieve a B grade average or better over the 12 Group A core courses and pass six Group B courses and the project. A candidate who fails one of the Group A courses or fails to get a B average or better over the 12 Group A courses does not qualify for the Master of Business Administration degree. He or she may apply for transfer to the Graduate Diploma in Business Administration.

3. S D

The course for the degree shall consist of:

- (a) twelve compulsory courses listed in Group A of the schedule to the degree;
- (b) six courses or the equivalent from the electives listed in Group B of the schedule to the degree;
- (c) a practical research project which shall count as six courses.

4. C B P S

- (a) A candidate may, on the basis of previous studies, be credited with up to six courses. In such cases, a candidate may be required to substitute other courses for those in Group A.
- (b) A candidate may, on the basis of previous studies, be restricted from doing specified courses and may be required to substitute other courses for those restricted.

5. N -A P

The normal prerequisites on the courses in Regulation 3(b) of these Regulations do not apply when the courses are credited to this degree.

6. R C

- (a) Subject to the approval of the MBA Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to

MBAD 663	Leading Sustainable Enterprises	10	M1	P: Subject to approval of the Head of Department.
MBAD 664	Leading Resilient Enterprises	10	X	P: Subject to approval of the Head of Department.
MBAD 665	Special Topic	10	M4	P: Subject to approval of the Head of Department.
MBAD 666	Innovation in Business	10	X	P: Subject to approval of the Head of Department.
MBAD 667	Special Topic	10	NO	P: Subject to approval of the Head of Department.
MBAD 670	Special Topic: International Strategy in Asia	10	NO	P: Subject to approval of the Head of Department
MBAD 671	Special Topic	10	M4	P: Subject to approval of the Head of Department.
MBAD 672	Special Topic	10	M4	P: Subject to approval of the Head of Department.
MBAD 673	Special Topic	10	NO	P: Subject to approval of the Head of Department.
MBAD 674	Special Topic	10	M3	P: Subject to approval of the Head of Department.
MBAD 675	Special Topic	10	M4	P: Subject to approval of the Head of Department.
MBAD 677	Special Topic	10	M4	P: Subject to approval of the Head of Department.
MBAD 678	Special Topic	10	NO	P: Subject to approval of the Head of Department.
MBAD 679	Business Research Methods	10	M4	P: Subject to approval of the Head of Department.
MBAD 680	MBA Project (6 courses)	60	A	P: Subject to approval of the Head of Department.

T D M B I S (MBIS)

1. Q R E D

Every candidate for the Degree of Master of Business Information Systems, before enrolling in the course of study for this degree, shall have:

- (a) qualified for a New Zealand university degree with at least a B grade average in 300-level courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree; and
- (b) been approved as a candidate for the degree by the Dean of Commerce.

2. S R D

To qualify for the degree a candidate must pass:

- (a) 0.375 EFTS (or 45 points) of courses listed in Group A of the schedule to the degree; and
- (b) 0.375 EFTS (or 45 points) of courses listed in Group B of the schedule to the degree; and
- (c) 0.375 EFTS (or 45 points) comprised of MBAZ 604 plus 30 points from courses listed in Group C of the schedule to the degree;
- (d) 0.375 EFTS (or 45 points) of courses listed in Group D of the schedule to the degree.

3. C B P S

A candidate, on the basis of previous studies, may be exempt from courses in the Schedule to the Regulations for the Degree of Master of Business Information Systems and will replace these courses with other appropriate postgraduate courses as approved by the Head of Department.

4. R C

A candidate is permitted to repeat a maximum of two courses. MBIS 691 and MBIS 680 cannot be repeated.

5. A C S

The personal course of study of a candidate shall be approved by the Dean of Commerce. The structure of the MBIS programme is closely prescribed. A candidate may, with the approval of the Dean, replace up to 0.125 EFTS (or 15 points) in courses from Group B and up to 0.125 EFTS (or 15 points) from Group C of the schedule to the degree with courses prescribed for another subject at an equivalent level.

6. T L

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate

Qualifications Time Limit Schedule starting from the date of first enrolment for the Master of Business Information Systems.

7. MBIS D

The degree may be awarded with Distinction.

T D M B M (MBM)

1. Q R E D

Every candidate for the Degree of Master of Business Management, before enrolling in the course of study for this degree, shall have:

- qualified for a New Zealand university degree with at least a B grade average in 300-level courses, or equivalent, or been admitted at eundem status as the holder of such a degree; and
- been approved as a candidate for the degree by the Dean of Commerce.

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, or other tests, interview, or comprehension tests in order to ensure that an applicant will be able to communicate and participate fully in the course.

:A 6.5 (6.0); 90, 20,

2. D R

To qualify for the degree a candidate must

- pass courses totalling 1.000 EFTS that are listed in Group A of the schedule to the degree; and
- pass courses totalling 0.125 EFTS that are listed in Group B of the schedule to the degree; and
- pass courses totalling 0.375 EFTS that are listed in Group C of the schedule to the degree.

3. S D

The degree consists of:

- 1.000 EFTS (or 120 points) of courses listed in Group A of the schedule to the degree; and
- 0.125 EFTS (or 15 points) of courses listed in Group

- B of the schedule to the degree; and
- 0.375 EFTS (or 45 points) of courses listed in Group C of the schedule to the degree.

4. C B P S

A candidate, on the basis of previous studies, may be exempt from courses in the Schedule to the Regulations for the Degree of Master of Business Management and will replace these courses with other appropriate postgraduate courses as approved by the Director of Postgraduate Management Development.

5. R C

A candidate is permitted to repeat a maximum of

circumstances, up to 15 points may be replaced by other graduate courses subject to the approval of the Head of Department. Alternatively, MGMT 695 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: B+ average or better across 60 points of 300-level courses in MGMT.

Schedule to the Regulations for the Degree of Master of Financial Management

1. **REQUIREMENTS FOR ADMISSION**

1. A

C	C	C	T	P	2017	P/C/R/RR/EQ
MBAZ 601			Managerial Accounting	15	T1 T4	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 611, MBAD 601
MBAZ 602			Business Economics	15	T1 T4	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614
MBAZ 603			Managerial Finance	15	T2 T4	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 621, MBAD 611
MBAZ 604			Business Research Methods	15	T2 T3	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 642, MBAD 679
MBAZ 605			Business Law	15	T1 T4	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 634, MBAD 658
MFIN 601			Corporate Finance	15	NO	P: MBAZ 603; subject to the approval of the Director of the Executive Development Programme. RP: MBAZ 604
MFIN 602			Investment Analysis and Portfolio Management	15	NO	P: MBAZ 603. RP: MBAZ 604
MFIN 603			Financial Management	15	NO	P: MBAZ 601
MPAC 603			Advanced Management Accounting	15	T1 T4	P: Subject to approval of the Director of Postgraduate Management Development

2. **REQUIREMENTS FOR ADMISSION**

C	C	C	T	P	2017	P/C/R/RR/EQ
MFIN 670			Applied Research in Financial Management	45	NO	P: Subject to approval by Director of Executive Development Programmes R: FIEC 675

T D M P A (MPA)

1. **QUALIFICATION REQUIREMENTS**

1. Q D

Every candidate for the Degree of Master of Professional Accounting, before enrolling in the course of study for this degree, shall have:

- (a) qualified for a New Zealand university degree with at least a B grade average in 300-level courses, or equivalent, or been admitted ad eundem status as the holder of such a degree, and
- (b) been approved as a candidate for the degree by the Dean of Commerce.

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, interview, comprehension tests, or other tests, in order to ensure that an applicant will be able to communicate and participate fully in the course.

2. **ENGLISH PROFICIENCY REQUIREMENTS**

(a) A minimum score of 6.5 (with a minimum of 6.0) on the TOEFL test, or

(b) a minimum score of 90 on the IELTS test, or

(c) a minimum score of 20 on the TOEFL test, or

(d) a minimum score of 20 on the IELTS test, or

(e) a minimum score of 20 on the TOEFL test, or

(f) a minimum score of 20 on the IELTS test, or

(g) a minimum score of 20 on the TOEFL test, or

(h) a minimum score of 20 on the IELTS test, or

(i) a minimum score of 20 on the TOEFL test, or

(j) a minimum score of 20 on the IELTS test, or

(k) a minimum score of 20 on the TOEFL test, or

(l) a minimum score of 20 on the IELTS test, or

(m) a minimum score of 20 on the TOEFL test, or

(n) a minimum score of 20 on the IELTS test, or

(o) a minimum score of 20 on the TOEFL test, or

(p) a minimum score of 20 on the IELTS test, or

(q) a minimum score of 20 on the TOEFL test, or

(r) a minimum score of 20 on the IELTS test, or

(s) a minimum score of 20 on the TOEFL test, or

(t) a minimum score of 20 on the IELTS test, or

(u) a minimum score of 20 on the TOEFL test, or

(v) a minimum score of 20 on the IELTS test, or

(w) a minimum score of 20 on the TOEFL test, or

(x) a minimum score of 20 on the IELTS test, or

(y) a minimum score of 20 on the TOEFL test, or

(z) a minimum score of 20 on the IELTS test, or

2. D R

To qualify for the degree a candidate must:

- (a) pass courses totalling 1.625 EFTS that are listed in Group A of the schedule to the degree; and
- (b) pass courses totalling 0.375 EFTS that are listed in Group B of the schedule to the degree.

3. S D

The degree shall consist of:

- (a) 1.625 EFTS (or 195 points) of courses listed in Group A of the schedule to the degree; and
- (b) 0.375 EFTS (or 45 points) of courses listed in Group B of the schedule to the degree.

4. C B P S

A candidate may, on the basis of previous studies, be exempt from courses in the Schedule to the Regulations for the Degree of Master of Professional Accounting and will replace these courses with other appropriate postgraduate courses as approved by the Director of Postgraduate Management Development.

5. R C

498.6

A candidate is permitted to repeat a maximum of two courses. No Group B course can be repeated.

MPAC 604	Advanced Financial Accounting	15	T3	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 605	Taxation	15	T3	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 606	Management	15	T2	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 607	Information Systems	15	T4	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614
MPAC 608	Auditing	15	T3	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614

C	C	C	T	P	2017	P/C/R/RP/EQ
MBAZ 680	Research Project			45	A	P: Subject to approval of the Director of Postgraduate Management Development
MBAZ 681	Internship			45	A	P: Subject to approval of the Director of Postgraduate Management Development

P C S L (PGC S L)

1. Q R E C

Every candidate for the Postgraduate Certificate in Strategic Leadership, before enrolling for the Certificate, shall have:

- (a) either
 - i. qualified for a degree of this University or another New Zealand University; or
 - ii. been admitted ad eundem stamum as the holder of such a degree, and
- (b) completed a minimum of five years of practical or professional work experience, preferably in a managerial position, and
- (c) been approved as a candidate for the Certificate by the Director of Executive Development Programmes in the College of Business and Law.

2. S C

- (a) The course of study for the Postgraduate Certificate in Strategic Leadership shall comprise courses equivalent to 0.50 EFTS (60 points) as listed in the Schedule to the Regulations for the Postgraduate Certificate in Strategic Leadership.
- (b) Subject to the approval of the Director of Executive Development Programmes, a candidate who fails a course may repeat that course. A candidate who fails two courses, or who fails the same course more than once will fail the Certificate.

3. E P

Normal prerequisites for any course may be exempted at the discretion of the Director of Executive Development Programmes.

4. T L

The Certificate will normally be completed over two years.

To qualify for the award of the Certificate all requirements must be completed within three years from the date of initial enrolment. In exceptional circumstances, a candidate may be granted an extension of time by the Director of Executive Development Programmes.

5. T PGC S L MBA

With the approval of the Director of Executive Development Programmes and the Dean of Commerce a candidate may elect to have courses passed with a B grade or higher for the Postgraduate

Certificate in Strategic Leadership transferred to the Master of Business Administration in lieu of being awarded the Certificate, if the candidate meets the eligibility criteria of the MBA.

With the approval of the Director of Executive Development Programmes and the Dean of Commerce a candidate who holds a PGCertStratLdrshp may be exempt 0.5 EFTS (p

