

# Faculty of Commerce

## The Degree of Bachelor of Commerce (BC)

The degree of Bachelor of Commerce (BC) may be awarded to students who have completed the requirements of the degree and who have earned a minimum of 360 points, of which at least 254 points must be from the Schedule of Courses for the Bachelor of Commerce.

- d. At least 56 points (of that 84 at 300-level) must be in a single subject from the Schedule to the Regulations for the Bachelor of Commerce or, for endorsed degrees, as specified in the Schedule of Endorsements.

### 1. The Structure of the Degree

(a) Subjects: The degree of Bachelor of Commerce may be awarded

- i. endorsed in the following subjects: Accounting; Computer Systems and Networks; Economics; Finance; Human Resource Development; Information Systems; International Business; Marketing; Operations Management; Operations Research; Software Development; Strategic Management; Taxation and Accounting.

or

- ii. unendorsed with a major in a subject as defined in the Schedule of Courses for the Bachelor of Commerce.

(b) Structure:

- i. To qualify for the degree of Bachelor of Commerce a candidate must pass courses having a minimum total value of 360 points.
- ii. Of the 360:
  - a. At least 254 points must be from the Schedule of Courses for the Bachelor of Commerce; and
  - b. Up to 106 points (the balance of the 360) may be for courses from any degree of the University.
- iii. And of the 360:
  - a. At least 75 points at 100-level must be from the Schedule of Core Courses for the Bachelor of Commerce.
  - b. At least 216 points must be for courses above 100 level.
  - c. At least 84 points must be for courses at 300-level.

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**5. Credit towards Other Qualifications**

The Dean of Commerce may grant credit towards the degree from any tertiary or other qualification where the content and standard of such study are considered appropriate to the degree. Credit may be specified or unspecified, and will be at an appropriate level. Credit from a completed degree will not exceed a maximum of 120 points. Credit from an incomplete degree, diploma or other tertiary qualification will not exceed 224 points.

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ACIS				

Award Regulations

ACIS 346	Auditing	14	SI	P: (1) ACIS 123 or AFIS 123, (2) ACIS 211 or AFIS 211. R: AFIS E

Award Regulations



COSC 325	Software Engineering Group Project	30	W	P: (1) 44 points of 200-level Computer Science including COSC 224 or COSC 205; (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. R: COSC 314 RP: COSC 110, COSC 208, COSC 225, COSC 226, COSC 324
COSC 326	Database Management	15	S1	P: (1) 44 points of 200-level Computer Science including COSC 226 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 110, COSC 208
COSC 327	Performance Modelling and Simulation	15	S1	P: (1) 44 points of 200-level Computer Science including COSC 227 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 110, COSC 208
COSC 329	Algorithms and Artificial Intelligence	15	S1	P: (1) 44 points of 200-level Computer Science including COSC 229 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 110, COSC 208
COSC 331	Data Communications and Networks	15	S2	P: (1) 44 points of 200-level Computer Science including COSC 231 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 110 and COSC 227. It is recommend that COSC 331 and COSC 332 be taken together, particularly as preparation for students wishing to proceed to post-graduate study and the Post Graduate Diploma in Science: Computer Security and Forensics
COSC 332	Data and Network Security	15	S2	P: (1) 44 points of 200-level Computer Science including COSC 231 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. R: ACIS 323, AFIS 323 RP: COSC 110 and COSC 227. It is recommended that COSC 331 and COSC 332 be taken together, particularly as preparation for students wishing to proceed to post-graduate study and the Post Graduate Diploma in Science: Computer Security and Forensics
COSC 361	Microprocessor Systems 1	15	S1	P: (1) 44 points of 200-level Computer Science including COSC 221 and COSC 208, or ENEL 206 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. R: ELEC 361 RP: COSC 110 EQ: ELEC 361
COSC 363	Computer Graphics	15	S2	P: (1) 44 points of 200-level Computer Science including COSC 208 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 110

COSC 364	Special Topic	15	S1	P: Subject to approval by the Head of Department.
COSC 365	Web Computing	15	S2	P: (1) 44 points of 200-level Computer Science including COSC 208 and COSC 226 (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of MATH/STAT (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. RP: COSC 222, COSC 324, COSC 326
COSC 366	Research Project	15	SU2	P: (1) 44 points of 200-level Computer Science (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of Math/Stat (MATH 120 recommended) and COSC 222. MATH 101 is not acceptable. (3) approval of Head of Department RP: COSC 110, COSC 208, COSC 225, COSC 226, COSC 324
COSC 367	Special Topic	15	S2	P: Entry subject to approval by the Head of Department.

## Economics

Students wishing to satisfy the 300-level requirement of a degree by taking courses only in Economics must be credited with both ECON 201 and either ECON 204, 230, or 231. Candidates who have not been credited with the MATH or STAT prerequisite courses shown in the Course Catalogue section may be admitted to courses if they have reached a standard satisfactory to the Head of the Department of Economics and Finance in the prerequisites or other approved courses. Refer to the Economics Department Handbook for further information.

C	C	C	T	P	10	P/C/R/RP/EQ
ECON 104	Introduction to Microeconomics	15	S1 S2			R: ECON 106, ECON 199
ECON 105	Introduction to Macroeconomics	15	S1 S2			
ECON 201	Macroeconomics	22	W			P: ECON 105 and ECON 104 RP: MATH 102 or MATH 108
ECON 205	Economics of Developing Countries	22	NO			P: ECON 104 and ECON 105
ECON 209	International Trade	11	S1			P: ECON 104
ECON 212	Economic Statistics	11	S1			P: (1) ECON 104 or ECON 105; (2) 15 points from STAT courses or MSCI 110
ECON 213	Introduction to Econometrics	11	S2			P: (1) ECON 104 or ECON 105; (2) 15 points from STAT courses or ECON 212. With HOD discretion a candidate who has not met this prerequisite, but who is concurrently enrolled in a 15 point STAT course may be enrolled in ECON 213 if he or she has completed at least 50% of the STAT course at the start of the course.
ECON 223	Introduction to Game Theory for Business, Science and Politics	11	S2			P: Any 105 points from the BA, BCom, BForSc, BSc or LLB schedules.
ECON 224	Economics and Current Policy Issues	11	NO			P: ECON 104
ECON 225	Environmental Economics	11	S1			P: ECON 104 RP: ECON 105
ECON 230	Microeconomic Theory with Calculus	22	W			P: ECON 104 C: MATH 108 or MATH 102 R: ECON 231, ECON 204, ECON 550 (prior to 2006)
ECON 231	Microeconomic Theory and Applications					
R: ECON						





FINC 301	Corporate Finance Theory and Policy	15	S2	P: FINC 201, FINC 203 R: FINC 354, AFIS 304
FINC 302	Applied Corporate Finance	15	S2	P: FINC 201, FINC 203
FINC 305	Financial Modelling	15	S1	P: (1) FINC 201, FINC 203; and 2) ECON 213 or ACIS 125 or STAT 201 or STAT 202 or STAT 218 or STAT 221 or STAT 222 or STAT 224
FINC 308	Applied Financial Analysis and Valuation	15	NO	P: FINC 201, FINC 203 R: FINC 394 and AFIS 314
FINC 311	Investments	15	S1	P: FINC 201, FINC 203 R: FINC 364, AFIS 314
FINC 312	Derivative Securities	15	S1	P: (1) FINC 203; and (2) MATH 102 or MATH 108
FINC 313	Special Topic: Financial Time Series	15	S1	P: Subject to approval by the Head of Department
FINC 314	Special Topic	15	S2	P: Subject to approval by the Head of Department
FINC 315	Special Topic	15	S1	P: Subject to approval by the Head of Department
FINC 316	Special Topic	15	S2	P: Subject to approval by the Head of Department
FINC 323	Econometrics I	15	S1	P: (1) ECON 213 or (STAT 212 and STAT 214) or STAT 213; (2) MATH 102 or MATH 108. R: ECON 323 EQ: ECON 323
FINC 331	Financial Economics	15	S2	P: ECON 230 R: ECON 331 RP: 1) FINC 201 or AFIS 204; 2) FINC 203 or AFIS 214; 3) MATH 103 or MATH 109 EQ: ECON 331

## Management

Students intending to major in Management should carefully examine the prerequisites and other details of the courses in the Course Catalogue section of this Calendar to ensure that

MGMT 206	Organisational Behaviour	22	SU1 S1	P: (1) MGMT 101; (2) 15 points 100-level MGMT or MSCI courses. R: MGMT 201, MGMT 216, BSAD 201 EQ: MGMT 216
MGMT 207	Principles of Human Resource Management	11	S1	P: (1) MGMT 101; (2) 15 points 100-level MGMT or MSCI courses. R: BSAD 311, BSAD 307, MGMT 307
MGMT 208	Principles of Leadership	11	S2	P: (1) MGMT 101; (2) 15 points 100-level MGMT or MSCI courses. R: MGMT 315, BSAD 315, MGMT 302
MGMT 210	Marketing Strategy	11	S1 S2	P: (1) MGMT 102; (2) ECON 104 or ECON 106; (3) MSCI 110 or STAT 101 or STAT 111 or STAT 112 or STAT 131; (4) 15 points 100-level MGMT or MSCI courses. R: BSAD 202, MGMT 202
MGMT 212	Marketing Research	11	S1 S2	P: 1) MGMT 102; 2) ECON 104 or ECON 106; 3) MSCI 110 or STAT 101 or STAT 111 or STAT 112 or STAT 131; 4) 15 points 100-level MGMT or MSCI courses. R: BSAD 202, MGMT 202 RP: MSCI 210
MGMT 220	International Business and Foreign Environments for Enterprise	22	S1	P: Any 30 points in ECON, MGMT, MSCI, POLS, SOCI or other social science approved by the Head of Department of Management
MGMT 230	Business, Society and the Environment	11	S2	P: 54 points in ACIS, AFIS, ECON, MGMT, MSCI, PSYC, SOCI or other subject as approved by the Head of Department of Management or ACIS.
MGMT 301	Managing Change	14	S1	P: MGMT 206, MGMT 207, MGMT 208 R: MGMT 315, BSAD 315
MGMT 303	Employment Relations	14	S2	P: MGMT 206, MGMT 207, MGMT 208 R: BSAD 311, MGMT 306, BSAD 306
MGMT 304	Diversity in Organisations	14	S2	P: MGMT 206, MGMT 207, MGMT 208
MGMT 305	Team Leadership	28	S1	P: MGMT 206, MGMT 207, MGMT 208 R: MGMT 315, BSAD 315
MGMT 308	Applied Human Resource Management	14	S2	P: MGMT 206, MGMT 207, MGMT 208 R: BSAD 311, BSAD 307, MGMT 307
MGMT 309	Spirituality in the Workplace	14	NO	P: MGMT 206, MGMT 207, MGMT 208
MGMT 310	Relationship Marketing	14	S2	P: (1) ACIS 102 or ACIS 103 or AFIS 121 or AFIS 122 or AFIS 188 or AFIS 102 or AFIS 103; (2) MGMT 204; (3) (MGMT 210 and MGMT 212) or MGMT 202
MGMT 311	Retail Marketing	14	S2	P: (1) ACIS 102 or ACIS 103 or AFIS 121 or AFIS 122 or AFIS 188 or AFIS 102 or AFIS 103; (2) MGMT 204; (3) (MGMT 210 and MGMT 212) or MGMT 202
MGMT 312	Advanced Marketing Research	28	W	P: (1) ACIS 102 or ACIS 103 or AFIS 121 or AFIS 122 or AFIS 188 or AFIS 102 or AFIS 103; (2) MGMT 204; (3) (MGMT 210 and MGMT 212) or MGMT 202; (4) MSCI 210. At the discretion of the HOD, MSCI 210 may be replaced by a suitable quantitative course of equivalent point value from other subjects. R: BSAD 312
MGMT 313	Professional Internship in Marketing	28	SU2	P: (1) MGMT 102 (2) (MGMT 210 and MGMT 212) or MGMT 202 (3) application to Department. RP: MGMT 204
MGMT 316	International Marketing Strategy	28	S2	P: (1) ACIS 102 or ACIS 103 or AFIS 121 or AFIS 122 or AFIS 188 or AFIS 102 or AFIS 103; (2) MGMT 204; (3) (MGMT 210 and MGMT 212) or MGMT 202 R: BSAD 316

MGMT 318	Advertising and Promotion Management	28	S1	P: (1) ACIS 102 or ACIS 103 or AFIS 121 or AFIS 122 or AFIS 188 or AFIS 102 or AFIS 103; (2) MGMT 204; (3) (MGMT 210 and MGMT 212) or MGMT 202 R: BSAD 318
MGMT 320	Strategic Management	28	S1	P: (1) ACIS 102 or AFIS 122 or AFIS 188 or AFIS 102; (2) 44 points from MGMT 202, MGMT 204, MGMT 206, MGMT 207, MGMT 208, MGMT 209, MGMT 210, MGMT 212, MGMT 220, MSCI 220, MSCI 221. R: BSAD 304, BSAD 314, MGMT 314
MGMT 321	Entrepreneurship and Small Business Development	28	S2	P: (1) ACIS 102 or AFIS 122 or AFIS 188 or AFIS 102; (2) 44 points from MGMT 202, MGMT 204, MGMT 206, MGMT 207, MGMT 208, MGMT 209, MGMT 210, MGMT 212, MGMT 220, MSCI 220, MSCI 221. R: BSAD 305, BSAD 314
MGMT 323	Professional Internship in Strategic Management	28	SU2	P: (1) 28 points from MGMT 320-321; (2) application to Department C: 28 points from MGMT 320-321
MGMT 324	International Entrepreneurship	14	S2	P: MGMT 220
MGMT 330	Communication Management	14	S1	P: MGMT 206, MGMT 207, MGMT 208
MGMT 331	Human Resource Development - Principles and Practices	14	S1	P: MGMT 206, MGMT 207, MGMT 208
MGMT 332	International Management	14	S2	P: MGMT 220
MGMT 333	Business Ethics and Values	14	S1	P: MGMT 230 and 30 points from MGMT at 200-level. RP: Other essay-based courses
MGMT 339	Professional Internship in Human Resource Management	28	SU2	P: 28 points from MGMT 301-309 and MGMT 330-338 plus application. C: 28 points from MGMT 301-309 and MGMT 330-338
MGMT 340	Tourism Marketing and Management	14	NO	P: Any 44 points 200-level ECON, MGMT, MSCI, POLS, PSYC, SOCI, GEOG or other social science approved by the Head of Department of Management.
MGMT 341	Social Marketing	14	S1	P: (1) MGMT 204; (2) (MGMT 210 and MGMT 212) or MGMT 202 RP: MGMT 230
MGMT 350	Special Topic	14	NO	P: Subject to the approval of the Head of Department.

## Management Science


# Schedule of Endorsements for the Degree of Bachelor of Commerce

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Award Regulations

- v. MGMT 204, MGMT 210, MGMT 212, MGMT 220, ECON 209; and
- vi. At least 36 points at 100-level or above from one of (FREN, CHIN, SPAN, JAPA, GRMN, RUSS); and
- vii. Transfer of credit from approved courses at partner universities equivalent to between 45 and 60 points;
- viii. MGMT 316, MGMT 320, MGMT 324, MGMT 332.

N : MGMT 212 H D B, M

- M**
- i. ACIS 102, ACIS 123; and
  - ii. ECON 104; and
  - iii. MGMT 100, MGMT 102; and
  - iv. MSCI 110 or STAT 101; and
  - v. MGMT 204, MGMT 210, MGMT 212; and
  - vi. MSCI 210; and
  - vii. At least 84 points from MGMT 310–313, MGMT 316, MGMT 318, or MGMT 340–341 including at least two of MGMT 312, MGMT 316 or MGMT 318.

- O**
- i. ACIS 102, ACIS 123; and
  - ii. ECON 104; and
  - iii. MGMT 100; and
  - iv. MSCI 101; and
  - v. MSCI 110 or STAT 101; and
  - vi. MSCI 204 or 22 points from 200-level MGMT; and
  - vii. MSCI 210, MSCI 220, MSCI 221; and
  - viii. MSCI 320, MSCI 321, MSCI 323; and
  - ix. MSCI 302 or MSCI 324.

- O**
- i. ACIS 102, ACIS 123; and
  - ii. ECON 104; and
  - iii. MGMT 100, MSCI 101; and
  - iv. MSCI 110 or STAT 101; and
  - vA





## Schedule to the Regulations for the Graduate Diploma in Accounting and Information Systems

A minimum of 120 points of which at least 112 points must be from 300-level ACIS courses, as approved by the Head of the Department of Accounting and Information Systems.

### Graduate Diploma in Business Administration (G D BA)

#### 1. Qualifications for Entry

Every candidate for the Graduate Diploma in Business Administration, before enrolling in the course of study for this diploma shall have:

- (a) either
  - i. qualified for a degree of this University or been admitted ad eundem statum as the holder of such a degree, or
  - ii. produced evidence to the satisfaction of the Academic Board of qualification for entry to the diploma through extensive practical, professional, or scholarly experience of an appropriate kind.
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

Notwithstanding the above, a candidate may be admitted to the diploma by the Academic Board on the basis of

2. The diploma may be awarded to a candidate who has completed the requirements of the diploma by the Academic Board on the basis of



**G D M (G D M)**

S G C E R

**1. Q R E D**

Every candidate for the Graduate Diploma in Management shall have:

- (a) either
  - i. qualified for a degree of this University, or
  - ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

N : R

**2. S D**

To qualify for the diploma a candidate must satisfactorily pass a minimum of 120 points from courses as specified in the schedule for the diploma. A failure in a course normally constitutes a fail in the

diploma. It is not possible to repeat a failed course or to substitute another in its stead. However, in exceptional circumstances, students who fail one course may be granted a pass in the examination as a whole at the discretion of the Dean.

**3. E P**

Normal prerequisites for any course may be exempted at the discretion of the Head of Department where the course is offered.

**4. R P C**

A candidate may, with the approval of the Head of Departments concerned, replace up to 60 points from courses prescribed, with courses prescribed for another subject or subjects at 300 or graduate level.

**5. T L**

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

## Schedule to the Regulations for the Graduate Diploma in Management

A minimum of 120 points from courses MGMT 300-599, MSCI 210 and MGMT graduate courses as approved by the Head of the Department of Management.

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S G C E R 2. either

**1. S D**

The degree of BCom(Hons) may be awarded in the following subjects: Accounting and Information Systems, Computer Science, Economics, Finance, Management, Management Science (refer to regulation 6 for Combined Honours).

2. either
  - (a) qualified for a Bachelor's degree, and either
    - i. satisfied the prerequisites for the subject as specified in the Schedule to these Regulations, or
    - ii. completed a qualifying course prescribed by the Academic Board; or
  - (b) been admitted under the combined programme by

**2. Q R E D**

Every candidate for the Degree of Bachelor of Commerce with Honours in a given subject, before enrolling in a course of study for the degree, shall have:

1. been approved as a candidate for the degree in that subject by the Dean of Commerce; and

offered. The programme of study shall satisfy the following conditions:

- i. No candidate for the degree shall graduate who has failed more than one of the courses offered.
- ii. A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.
- iii. A candidate may, with the approval of the Heads of Departments concerned, replace up to 60 points (0.5 efts) in courses prescribed for the subject with courses prescribed for another subject at an equivalent level. Where specific limits are given in a schedule to these regulations, the more restrictive of the two shall apply.
- iv. At the discretion of the examiners, a candidate may be orally examined on the topic of the courses or other written work; such an oral examination, as distinct from a prescribed oral examination, may be taken into consideration in assessing the quality of these or

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- (3) In the case of BCom/LLB graduates, 56 points in Accounting and Information Systems at 300-level, and appropriate law courses as approved by the Head of Department of Accounting and Information Systems.

**C. S.**

COSC 460, and eight half courses selected from COSC 401-418, 420-439 with approval of the Head of the Department of Computer Science and Software Engineering.

P: 84 points in Computer Science at 300-level.

**E.**

ECON 680 and eight courses or their equivalent from ECON 601-679. Normally a grade average of B+ or better is required in ECON 300-level prerequisite courses. Enrolment in any combination of courses is subject to the approval of the Head of Department. Some second semester courses may have a first semester course as a prerequisite. Candidates can normally attempt each course on offer only once. All full-time candidates shall normally take ECON 680 and four other courses or their equivalent in each semester.

- P: (1) ECON 201, 211 or 213, 301 and either ECON 303 or ECON 305; or
- (2) ECON 201 and ECON 211 or 213; ECON 321 and 42 other points in ECON 300-level courses, including at least 28 points from ECON 322, 323, 324, 325, 326 (or equivalent as approved by the Head of Department); or
- (3) A Graduate Diploma in Economics, including ECON 321, 322, 323, 324, 325.

**F.**

A minimum of 120 points (1 EFTS) from FINC 601-680. Enrolment in any combination of courses is subject to the approval of the Head of Department.

Candidates can normally attempt each course on offer only once.

- P. ECON 213, and FINC 331 or ECON 331, and an additional 30 points of 300-level FINC courses. A B+ or better must be earned in each of these courses.

**M.**

MGMT 481 and four full courses or their equivalent selected from MGMT 401-480, with approval of HOD. The selection must be approved by the Head of the Department of Management and will normally include MGMT 402 and 414.

- P: (1) At least 84 points at 300-level, of which 56 must be for courses in Management (MGMT). The remainder must be in courses approved by the Head of the Department of Management; or
- (2) A Graduate Diploma in Management, including courses approved by the Head of the Department of Management; or
- (3) In the case of other graduates, 44 points in Management (MGMT) above 100-level, plus 84 points in appropriate 300-level courses in ACIS, MSCI or PSYC approved by the Head of the Department of Management.

Students should normally have passed MSCI 210 (or equivalent).

**M. S.**

MSCI 680 and 90 points (or equivalent) from MSCI 601-679 with approval of the Head of the Department of Management. Up to 30 points (or equivalent) may be replaced by other graduate courses with the approval of the Head of the Department of Management.

- P: MSCI 210 and at least 56 points of 300-level Management Science, normally including:
  - (1) MSCI 301 or (MSCI 315 and 316); and
  - (2) MSCI 302 or (MSCI 310 and 311).

**T. D. M. B. A. (MBA)**

**S. G. C. E. R.**

**1. Q. R. E. D.**

Every candidate for the Degree of Master of Business Administration, before enrolling in the course of study for this degree, shall have:

- (a) either
  - i. qualified for a degree of this University, or been admitted ad eundem statum as the holder of such a degree, and produced

evidence to the satisfaction of the Academic board of qualification for entry to the degree through extensive practical or professional experience of an appropriate kind; or

- ii. qualified for admission under Regulation 11.
- (b) been approved as a candidate for the degree by the Dean of Commerce.

**N. R.**

2. D R

To qualify for the degree a candidate must be enrolled for a minimum of 15 months, and achieve a B grade average or better over the 12 Group A core courses and pass six Group B courses and the project. A candidate who fails one of the Group A courses or fails to get a B average or better over the 12 Group A courses does not qualify for the Master of Business Administration degree. He or she may apply for transfer to the Graduate Diploma in Business Administration.

N :C



# Schedule to the Regulations for the Degree of Master of Business Administration

## Group A

C. C.	C. T.	EFTS	10	P/C/R/RR/EQ
MBAD 601	Managerial Accounting	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 602	Quantitative Methods	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 604	Business Economics	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 605	Human Resource Management	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 606	Marketing Principles	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 611	Managerial Finance	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 612	Operations Management	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 615	Organisational Behaviour	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 631	Strategic Management	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 632	Strategy and International Business	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 642	Managerial Leadership	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 643	Leading Change	0.0830	M1	P: Subject to approval of the Head of Department.

## Group B

N : N

C. C.	C. T.	EFTS	10	P/C/R/RR/EQ
MBAD 603	Management of Information Systems and Technology	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 616	Market Research			

Award Regulations

# T D M B M (MBM)

S G C E R

## 1. Q R E D

Every candidate for the Master of Business Management, before enrolling in the course of study for this degree shall have:

- (a) been approved as a candidate for the degree by the Dean of Commerce, and either
- (b) qualified for a New Zealand university degree with at least a B grade average in 300 level courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree; or
- (c) qualified for admission by transferring from the Postgraduate Diploma in Business Management.

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, or other tests, interview, or comprehension tests in order to ensure that an applicant will be able to communicate and participate fully in the course. N : A

TOEFL 600 T E 5, 100 23, IELTS 7 (6.5)

E U C C E T S E C

## 2. D R

To qualify for the degree a candidate must achieve a B grade average or better over the Group A courses and pass all of the Group B courses and the research project. A student who does not achieve a satisfactory grade average in the Group A courses does not qualify for the Master of Business Management degree. He

or she may apply for transfer to the Postgraduate Diploma in Business Management.

## 3. S D

The course for the degree shall consist of:

- (a) courses listed in Group A of the schedule to the degree;
- (b) courses listed in Group B of the schedule to the degree;
- (c) a research project.

## 4. C B U P S

A candidate may, on the basis of previous studies, be credited with courses in the Schedule to the Regulations for the Degree of Master of Business Management.

## 5. R C

A candidate is not permitted to resubmit the research project MBUS 680.

## 6. A C S

The personal course of study of a candidate shall be approved by the Dean. The structure of the MBM programme is closely prescribed. The course of study normally approved can be obtained on application to the Dean.

## 7. T L

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the diploma or the Master of Business Management.

## 8. MBM D

In cases of exceptional merit candidates may, on the recommendation of A

Award Regulations





# T D M C (MC )

S G C E R

## 1. Q R E D

Every candidate for the Degree of Master of Commerce in a given subject, before enrolling in a course of study for this degree, shall have:

- (a) been approved as a candidate for the degree by the Dean of Commerce and either:
- (b) qualified for a degree of this university or been admitted ad eundem

## Schedule to the Regulations for the Degree of Master of Commerce

### A. Accounting and Information Systems (M.C.)

(from OC 1010-1011)

Part I: Courses totalling 1.0000 EFTS normally selected from ACIS 601-680) as approved by the Head of the Department of Accounting and Information Systems. ACIS 614 is normally required.

Part II: A thesis (ACIS 690) (1.0000 EFTS)

- P: (1) 84 points in Accounting and Information Systems at 300-level; or
- (2) 56 points in Accounting and Information Systems at 300-level, plus 28 points at 300-level in a course which the Head of the Department of Accounting and Information Systems considers relevant; or
- (3) In the case of BCom/LLB graduates, 56 points in Accounting and Information Systems at 300-level, and appropriate law courses as approved by the Head of Department of Accounting and Information Systems.

The weighting of Parts I and II in the assessment is 1:1.

### C. Computer Science (M.C.)

Part I: Eight half courses selected from COSC 401-418, 420-439.

Part II: A thesis (COSC 695).

P: 56 points in Computer Science at 300-level.

The weighting of Parts I and II shall be 1:2.

### E. Economics (M.C.)

Part I: Eight courses or their equivalent from ECON 601-679. Normally a grade average of B or better is required in ECON 300-level prerequisite courses. Normally, entry to Part II requires a grade average of B or better in Part I. Some Semester 2 courses may have a Semester 1 course as a prerequisite. All full time candidates shall normally take four courses or their equivalent in each semester.

Part II: A thesis (ECON 695).

- P: (1) ECON 201, 211 or 213, 301 and either ECON 303 or 305; or
- (2) ECON 201 and 211 or 213; ECON 321 and 42 other points in ECON 300-level courses, including at least 28 points from ECON 322, 323, 324, 325, 326 (or equivalent as approved by the Head of the Department of Economics and Finance); or

## Postgraduate Diploma in Business Management (PGD BM)

Students Enrolling

### 1. Qualifications

- (a) Every candidate for the Postgraduate Diploma in Business Management, before enrolling in the course of study for this degree shall have:
  - i. been approved as a candidate for the degree by the Dean of Commerce, and either
  - ii. qualified for a New Zealand university degree with at least a B grade average in 300 level courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree; or
  - iii. qualified for admission by transferring from the Master of Business Management.
- (b) Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may

